

KAREN DONNELLY

President

Ms. Donnelly is responsible for the execution of the company's vision: attracting the best talent in the industry and addressing the rapidly evolving need of our clients for new and better-managed services. She originates and secures property management and development opportunities, cultivates and maintains relationships with institutional and private clients, and manages the day-to-day operation of the company.

Ms. Donnelly has three decades of experience in leasing, property management and development, including more than 25 years at Keating Partners. She created the property management division for the company and rapidly expanded the portfolio of commercial, industrial, residential and institutional properties to a value in excess of \$300 million. Her expertise lies in creating and implementing operating protocols that maximize efficiency and reduce costs without sacrificing service. Ms. Donnelly's relevant project experience includes the management of the Civic Square and Kilmer Square properties in New Brunswick, NJ and The Stegmaier and Max Rosenn Courthouse in Wilkes-Barre, PA. She supervised leasing and property management of a 400,000 square foot suburban office portfolio in Bala Cynwyd and Conshohocken, PA and provided asset management services for 1,000 apartments units in Orlando, FL, Kingwood, TX and Mesa, AZ.

Prior to joining Keating, Ms. Donnelly worked for large national and regional real estate firms such as Linpro/LCOR, Inc. where she served as asset manager for One Penn Square West in Philadelphia, PA and leasing agent for Berwyn Park in Berwyn, PA. During her time with Jackson-Cross Company (now CBRE), Karen was a property manager at the 1.0 million square foot Pennsylvania Business Campus in Horsham, PA.

Ms. Donnelly is a graduate of Duke University where she received a B.A. degree. She holds a M.B.A. degree from Villanova University.



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