## DANIEL J. KEATING, III

Chairman & CEO

Mr. Keating's career spans over 40 years, leading several companies and creating value in virtually every facet of real estate including development, construction, environmental management and facility management. Through his leadership, the businesses grew and prospered, including a construction company that was often ranked as one of the largest in America.

Mr. Keating's career has been defined by achievements that merge construction and development skills, including projects like the redevelopment of the United States Postal Service property at 30<sup>th</sup> Street in Philadelphia, a public-private partnership that addressed the needs of the University of Pennsylvania in the expansion of its campus, while creating a new home for the Internal Revenue Service and its 5,000 employees. Mr. Keating was also responsible for the construction of the Pennsylvania Convention Center, and other high-profile projects including Lincoln Financial Field; over 25 casino projects including Rivers Casino Philadelphia and Rivers Casino Pittsburgh; the Hilton Philadelphia at Penn's Landing, and many other developments whose present day value is in the multi-billions.

Mr. Keating has pioneered ideas that have transformed the way Keating Partners delivers projects. Initially, it was new opportunities for disadvantaged businesses before there were MBE/WBE programs; streamlining our project delivery process through the integration of development/design/construction services; and the formation of public-private partnerships that created new project value for public entities and the surrounding communities.

Throughout his career, Mr. Keating has remained true to his instincts: successful projects are the product of strong and enduring relationships.

Mr. Keating is a graduate of Villanova University where he earned a B.S. degree.

