

JOHN J. KROLL

Vice President

Director of Business Development and
Residential Management

Mr. Kroll is a seasoned executive with extensive customer service and sales experience. He has an outstanding track record of developing new business opportunities and client relationships, elevating Keating Partners' profile in the Middle Atlantic region.

Mr. Kroll joined Keating Partners in 2007 to oversee the company's local real estate portfolio of commercial and residential assets exceeding 1.0 million square feet. His strengths include developing and maintaining strong resident, owner, and community relationships; marketing and leasing units; payroll and expense controls; and construction oversight. Prior to joining Keating Partners, Mr. Kroll led a distinguished 25-year career with Hyatt Hotels & Resorts, including successful management of union and non-union hotels with over 1,400 guestrooms, 1,100 associates and revenues exceeding \$100 million. Mr. Kroll's success is attributable to bringing hotel-like service, attitude, and amenities to the managed asset portfolio.

Mr. Kroll has served on numerous boards, including the African American Museum, Arthur Ashe Youth Tennis & Education Board, Greater Philadelphia Hotel Association, Pennsylvania Convention Center Authority, Philadelphia Convention & Visitors Bureau, Philadelphia Chamber of Commerce, Philadelphia Hospitality, PHL Diversity, and Temple University School of Sport, Tourism and Hospitality boards.



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