

DENNIS A. MARTIN

Principal

Mr. Martin is an attorney and longtime partner at Keating Partners and its predecessor company, serving in many capacities such as Executive Vice President, General Counsel and President of Development Operations over the last 35 years.

At the core of this experience is a special ability to formulate financial transactions that meet the requirements of multiple and often intricate client relationships. The result is a significant and steady growth in project size, complexity and geographic reach throughout the company's history. A hallmark of his career is a long and successful relationship with the United States Postal Service ("USPS") and the United States General Services Administration ("GSA"). He has been asked repeatedly by these institutions to deliver projects of all sizes and types – courthouses, office buildings and mixed-use projects – within a structured finance model that meets the requirements of GSA's capital leasing rules. Mr. Martin created this model of USPS/GSA project delivery in the late 1990's which led to the IRS Regional Headquarters at 30th Street and The Phoenix in Philadelphia, PA; The Phoenix at Clarendon, Virginia and federal courthouses and office buildings located in Lynchburg, VA, Waco, TX, Wilkes-Barre and Allentown, PA.

Mr. Martin has also managed the varied challenges of serving as Executive Vice President and general counsel to Keating Building Corporation for more than three decades. He crafted many of the contracts for notable projects including the Pennsylvania Convention Center and Lincoln Financial Field in Philadelphia, and Rivers Casino in Pittsburgh, to name a few. He helped structure the many entities that support construction, development and technology projects, and managed the day-to-day flow of litigation that is associated with large, multi-faceted businesses.

Mr. Martin is a graduate of Colgate University where he received a B.A. degree. He holds a J.D. degree from The University of Pennsylvania and is a member of the Pennsylvania and New Jersey Bar Associations.



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