

# ROB REED, P.E., LEED AP

Vice President

Construction Management and Project Development

Mr. Reed is an engineer by training and a real estate development manager, owner's representative and construction manager by practice with over 35 years of wide-ranging public and private sector experience. He has successfully planned, managed, led and delivered ground-up developments, renovations, historic renovations and new construction projects. From project conception through budgeting, entitlement, design, and construction, Mr. Reed has a proven track record of maximizing project value and owner satisfaction.

Mr. Reed has managed and delivered some of Keating Partners' most complicated projects – including the highly acclaimed conversion of the 30th Street Post Office to the new \$300 million IRS Regional Headquarters in Philadelphia, PA. He is also the development executive in charge of our newest waterfront hotel project in Hoboken, NJ. A signature of Mr. Reed's work is the ability to effectively manage the interests of owners, consultants, contractors and other stakeholders on large and complex projects, balancing the competing interests while meeting demanding project schedules and budgets.

Prior to joining Keating Partners, Mr. Reed spent 10 years with the United States General Services Administration and the United States Army Corps of Engineers where he managed many of their larger construction projects in the Middle Atlantic region.

Mr. Reed is a graduate of The Pennsylvania State University with a B.S. degree in mechanical engineering. He is a Pennsylvania Licensed Professional Engineer, Green Building Council LEED Accredited Professional, and member of the American Society of Mechanical Engineers.



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