

RACHEL SHOPF, CPA

Chief Financial Officer

Ms. Shopf is a CPA with over 30 years of experience in the real estate industry, with a solid foundation in financial reporting, budgeting, and forecasting. She plays a key leadership role responsible for all financial operations of Keating Partners and over 60 legal entities involving commercial, residential, government, and hotel development and property management. She directs planning, budgeting, internal controls, treasury, tax administration and financial reporting. She has established policies, procedures and best practices for the company. She also serves an integral role identifying and assessing the viability of new business opportunities and projects.

Prior to joining Keating Partners, Ms. Shopf worked for large global real estate firms such as Jones Lang LaSalle where she supervised financial reporting for 175 office, industrial, facilities and mixed-use properties nationwide. At Liberty Property Trust, she provided the full scope of accounting for 17 million square feet of office, industrial and flex properties for the Midwest Region. During her time with Brixmor Property Group, Ms. Shopf supervised management accounting for over 10 million square feet of retail product in the Northeast and Midwest regions. While at The Rouse Company, she managed community development accounting for Summerlin, NV and The Woodlands, TX. Her experience also involves joint venture and fund accounting for Stoltz Management, where she led the financial accounting for various acquisitions, redevelopment and dispositions.

Ms. Shopf has extensive experience managing teams of varied background and size. Accounting personnel are dedicated to the crafting and delivery of accurate and timely financial reporting and audits for third-party clients, which include condominium associations and government entities. She is familiar with joint venture partner reporting and the distribution process required in complex partnership agreements and is equally comfortable calculating the funds from operations required for a REIT reporting.

Ms. Shopf is a graduate of University of Massachusetts, Amherst where she earned a B.B.A. in Accounting. She is an active licensed Certified Public Accountant.



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